



PUBLIC RELATIONS RESEARCH

*The Harris Poll*® PEOPLE

---

---

# A Study About Homeownership

---

---

Prepared For:

**The National Foundation for Credit Counseling**

Prepared By:

**Harris Interactive Inc.  
Public Relations Research**

## ***INTRODUCTION AND METHODOLOGY***

This Homeownership survey was conducted by telephone within the United States by Harris Interactive on behalf of the National Foundation for Credit Counseling (NFCC) between May 29 and June 1, 2009 among 1,001 adults ages 18+.

Results were weighted for age, sex, geographic region, and race where necessary to align them with their actual proportions in the population.

All sample surveys and polls, whether or not they use probability sampling, are subject to multiple sources of error which are most often not possible to quantify or estimate, including sampling error, coverage error, error associated with nonresponse, error associated with question wording and response options, and post-survey weighting and adjustments.

Therefore, Harris Interactive avoids the words “margin of error” as they are misleading. All that can be calculated are different possible sampling errors with different probabilities for pure, unweighted, random samples with 100% response rates. These are only theoretical because no published polls come close to this ideal.

## **HOW TO READ THE TABLES**

The following pages present the detailed tabulations of survey results. The data are percentaged vertically and, therefore, should be read from top-to-bottom. The total number of interviews, both weighted and unweighted, appears at the top of each column. Percentages are calculated on the weighted bases. Percentages may not add to 100% due to weighting factors or multiple responses. Where an asterisk (\*) appears, it signifies any value of less than one-half percent.

### **Definition of Classification Terms**

The following definitions are provided for some of the standard demographics by which the results are tabulated. Other demographics are self-explanatory.

#### **Income**

The income groupings refer to the total household income for 2007 before taxes.

#### **Metro Size**

Metro --                    In Center City of Metropolitan Area  
                                  Outside Center City, Inside Center City County  
                                  Inside Suburban County of Metropolitan Area  
                                  In Metropolitan Area with No Center City

Non-Metro --            In Non-Metropolitan Area

#### **Children in Household**

None --                    No children under 18 years of age living in household  
Total --                    Have children under 18 years of age living in household  
Under 12 --                Have children under 12 years of age living in household  
12 - 17 --                 Have children ages 12 to 17 living in household

## **Geographic Region**

The continental states are contained in four geographic regions as follows:

### North East

New England: Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut

Middle Atlantic: New York, New Jersey, Pennsylvania

### North Central

East North Central: Ohio, Indiana, Illinois, Michigan, Wisconsin

West North Central: Minnesota, Iowa, Missouri, North Dakota, South Dakota, Nebraska, Kansas

### South

South Atlantic: Delaware, Maryland, District of Columbia, Virginia, West Virginia, North Carolina, South Carolina, Georgia, Florida

East South Central: Kentucky, Tennessee, Alabama, Mississippi

West South Central: Arkansas, Louisiana, Oklahoma, Texas

### West

Mountain: Montana, Idaho, Wyoming, Colorado, New Mexico, Arizona, Utah, Nevada

Pacific: Washington, Oregon, California

## **Occupation (Optional)**

The occupation classification refers to the occupation of the respondent. The types of positions included in each category are:

Professional/Manager/Owner	-	Executives, Professionals, Technical and Kindred Workers, Managers, Officials, and Proprietors
White Collar - Sales/Clerical	-	Clerical, Office and Secretarial Workers, and Sales Agents and Workers
Blue Collar - Craftsmen/Foremen	-	Craftsmen, Foremen, Kindred Workers, Carpenters, Plumbers, Electricians, Mechanics, and Bakers
Blue Collar - Semi-Skilled/Unskilled	-	Apprentices, Laborers, Assembly Line Workers, Motormen and Fishermen
Service Workers	-	Housekeepers in Private Households, Police, Beauticians, Barbers, Security Guards, Waitresses and Waiter

## Significance Testing

When results from sub-groups of a sample appear in the detailed tabulations, an indicator of statistically significant differences is added to the tables run on our standard demographic banners. The test is performed on percentages as well as mean values. Each sub-sample is assigned a letter. When the percentage of one sub-sample is significantly different from the percentage of another sub-sample, the letter representing one of the two samples appears next to the percentage (or mean) of the other sample.

For instance the percentage of males answering yes to a particular question may be compared to the percentage of females answering yes to the same question. In the example below, the male sample is assigned the letter B, and the female sample is assigned the letter C. Here, respondents were asked whether a certain business practice is acceptable. 67% of women said that it was -- a proportion significantly greater than the 57% of males who believe that the practice is acceptable. To indicate that women are significantly more likely to find the practice acceptable than are men, the letter B -- the letter assigned to the male sub-sample -- appears next to the "67%" in the female column. Similarly, the 37% of men that find the practice unacceptable is significantly greater than the 29% of women who do so and, therefore, the letter C -- the letter assigned to the female sub-sample -- appears next to the "37%" in the male column.

---

	Total	Sex	
		Male	Fe- male
	(A)	(B)	(C)
Unweighted Total	977	488	489
Weighted Total	967	464	503
Acceptable	611 63%	274 57%	337 67%B
Not Acceptable	319 33%	171 37%C	148 29%
Don't Know	37 4%	18 4%	19 4%

---

Significance testing is done to the 95% confidence level. The columns compared are listed at the bottom of each table.

## Posted Topline Data

<b>Question:</b>	<u>Total</u> %
<b>Which of the following best describes your experiences with homeownership?</b>	<b>Base: Adults 18+ (n= 1,001)</b>
You have never purchased a home.	29
Ever Purchased Home (Net)	70
Purchased But No Longer Own (Sub-Net)	6
You have purchased a home but no longer own it due to foreclosure	2
You have purchased a home but no longer own it for reasons other than foreclosure	4
You have purchased a home and you still own it	64
Other	1
Don't know	1
Decline to answer	*

<b>Question:</b>	<u>Total</u> %		
	<b>Base: Adults who have never purchased a home (n= 178)</b>	<b>Base: Adults who have purchased a home but no longer own it (n= 87*)</b>	<b>Base: Adults who have purchased a home and still own it (n= 721)</b>
	<i>You don't think you will ever be able to afford to buy a home</i>	<i>You don't think you will ever be able to afford to buy another home</i>	<i>You don't think you will ever be able to afford to buy another home, for example, an upgrade from your current home or a second, or vacation, home</i>
Agree (Net)	32	42	31
Strongly agree	22	34	19
Somewhat agree	10	8	12
Disagree (Net)	66	55	65
Somewhat disagree	23	18	22
Strongly disagree	43	37	42
Don't know	1	1	2
Decline to answer	1	2	2

*\*Small base – use caution when interpreting results.*

<b>Question:</b>	<u>Total</u> %
<b>How strongly do you agree or disagree with each of the following statements?</b>	<b>Base: Adults 18+ (n= 1,001)</b>
	<i>Because of the current economic climate, the American dream of home ownership is no longer a realistic strategy for building wealth.</i>
Agree (Net)	49
Strongly agree	24
Somewhat agree	25
Disagree (Net)	49
Somewhat disagree	25
Strongly disagree	24
Don't know	1
Decline to answer	1

<b>Question:</b>	<u>Total</u> %	
<b>How strongly do you agree or disagree with each of the following statements?</b>	<b>Base: Adults who have never purchased a home (n= 178)</b>	<b>Base: Adults who have ever purchased a home (n= 808)</b>
	<i>Considering what you know about the home buying process, you feel that you could really benefit from first-time homebuyer education by a professional</i>	<i>Considering your experiences with the home buying process, you feel that you could still benefit from additional homebuyer education by a professional if you were to purchase another home.</i>
Agree (Net)	74	42
Strongly agree	40	18
Somewhat agree	34	24
Disagree (Net)	22	56
Somewhat disagree	13	24
Strongly disagree	9	32
Don't know	2	2
Decline to answer	1	1